

**SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED**

**FOR THE YEAR ENDED 31st MARCH 2012**

(₹ .in Lakhs)

Particulars	3 months ended 31.03.2012	Preceding 3 months ended 31.12.2011	Corresponding 3 months ended in the previous year 31.03.2011	Year ended on 31.03.2012	Previous year ended on 31.03.2011
<b>Segment Revenue (Sales&amp; Income from Service)</b>					
a). Electricals	3484.24	3691.60	3445.30	14540.33	12881.94
b). Plastics	345.08	407.46	428.73	1606.25	1488.40
c). Wind Power Generation	10.63	207.60	12.89	451.07	305.43
<b>Total</b>	<b>3839.96</b>	<b>4306.66</b>	<b>3886.92</b>	<b>16597.65</b>	<b>14675.77</b>
LESS : Inter Segment revenue		-	-	-	-
<b>Net sales / income from operations</b>	<b>3839.96</b>	<b>4306.66</b>	<b>3886.92</b>	<b>16597.65</b>	<b>14675.77</b>
<b>Segment Results (Profit before interest and tax )</b>					
a). Electricals	144.93	228.36	269.41	980.05	1387.84
b). Plastics	1.56	35.15	-4.71	157.23	114.38
c). Wind Power Generation	-49.70	138.77	-95.11	154.87	-131.17
<b>Total</b>	<b>96.79</b>	<b>402.28</b>	<b>169.58</b>	<b>1292.15</b>	<b>1371.06</b>
LESS : Interest	1.03	0.77	21.29	2.39	98.92
ADD: Un-allocable income net of other unallocable expenditure	68.19	47.67	17.41	210.85	95.33
<b>Total Profit Before Tax</b>	<b>163.95</b>	<b>449.18</b>	<b>165.73</b>	<b>1500.61</b>	<b>1367.47</b>
<b>Capital Employed (Assets-Liabilities)</b>					
a). Electricals	4672.01	4016.50	3229.03	4672.01	3229.03
b). Plastics	968.91	769.65	572.11	968.91	572.11
c). Wind Power Generation	702.26	1534.23	1692.71	702.26	1692.71
<b>Total capital employed in segments</b>	<b>6343.18</b>	<b>6320.38</b>	<b>5493.85</b>	<b>6343.18</b>	<b>5493.85</b>

**STANDALONE STATEMENT OF ASSETS AND LIABILITIES**

Particulars		Year Ended 31.03.2012	Year Ended 31.03.2011
<b>A</b>	<b>EQUITY AND LIABILITIES</b>		
1	<b>Shareholders' funds</b>		
	(a) Share Capital	245.80	245.80
	(b) Reserves and surplus	6827.89	5934.28
	<b>Sub-total - Shareholders' funds</b>	<b>7073.69</b>	<b>6180.08</b>
2	<b>Non-current liabilities</b>		
	(a) Deferred tax liabilities (net)	167.67	288.98
	(b) Other long-term liabilities	3.03	0.34
	(c) Long-term provisions	31.90	25.68
	<b>Sub-total - Non-current liabilities</b>	<b>202.60</b>	<b>314.99</b>
3	<b>Current liabilities</b>		
	(a) Trade payables	2452.61	2608.00
	(b) Other current liabilities	133.18	148.97
	(c) Short-term provisions	240.07	151.68
	<b>Sub-total - Current liabilities</b>	<b>2825.86</b>	<b>2908.66</b>
	<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>10102.15</b>	<b>9403.73</b>
<b>B</b>	<b>ASSETS</b>		
1	<b>Non-current assets</b>		
	(a) Fixed assets	1390.00	1712.51
	(b) Non-current investments	1069.60	1069.60
	(c) Long-term loans and advances	16.59	264.89
	<b>Sub-total - Non-current assets</b>	<b>2476.19</b>	<b>3047.01</b>
2	<b>Current assets</b>		
	(a) Current investments	100.55	0.00
	(b) Inventories	1052.32	1363.53
	(c) Trade receivables	2703.65	3289.25
	(d) Cash and cash equivalents	3533.03	1543.50
	(e) Short-term loans and advances	42.48	99.94
	(f) Other current assets	193.93	60.51
	<b>Sub-total - Current assets</b>	<b>7625.96</b>	<b>6356.73</b>
	<b>TOTAL - ASSETS</b>	<b>10102.15</b>	<b>9403.73</b>

Notes:-

1. The Audited Financial Results were reviewed by the Audit Committee and were approved by the Board of Directors at their meeting held on 25th May 2012.
2. Exceptional Items related to VRS Expenditure and profit / loss on sale of asset.
3. The Board of Directors have recommended a dividend of Rs.5 /- per equity share of Rs. 10/- each subject to the approval of the shareholders at the ensuing Annual General Meeting.
4. The production of Switch Gear products has been suspended due to low volume and and low margin.
5. Previous Year / Quarter figures have been regrouped / rearranged wherever necessary

By order of the Board

Coimbatore  
25.05.2012

NETHRA J S KUMAR  
MANAGING DIRECTOR